

Supply Chain Fees and Charging Policy

2025- 2026

If you require a copy of this Policy in any other format, please contact enquiries@TSCG.ac.uk with your specific accessible requirements and we will send you a modified copy.

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1. Purpose

- 1.1 Trafford & Stockport College Group (TSCG) subcontracts provision to meet the strategic priorities outlined in the Strategic Plan. The TSCG aims to ensure high quality teaching and learning as a result of the subcontractors' extensive and focused experience in specialist areas.
- 1.2 Subcontracting ensures cost effectiveness of programme delivery on occasions when it may not be desirable for the TSCG to run certain programmes, and it is not viable for the TSCG to build up in-house resources and expertise.
- 1.3 Subcontracting contributes towards the sustainability of the TSCG provision overall, as it helps the TSCG to respond flexibly to changing market demands and emergent opportunities.
- 1.4 Subcontracting widens the range of progression opportunities for students.
- 1.5 Subcontracting provides good development opportunities for both the TSCG and its subcontractors to share good practice and new ways of working.

2. Scope

- 2.1 This Policy Statement details how the TSCG will apply fees and charges to contracts with organisations subcontracted to deliver training on the Group's behalf. This policy is limited to 'provision subcontracting' which means the delivery of full programmes or apprenticeships; it does not include subcontracting the delivery of a service as part of the delivery of a programme (for example, buying the delivery of a service as part of an apprenticeship or outreach support).
- 2.2 This document outlines the TSCG Supply Chain Fees and Charges Policy for the academic year 2025-2026. This policy is published in-line with Education and Skills Funding Agency (ESFA) requirements stated in the relevant funding rules.

3. Disclaimer

- 3.1 The Group reserves the right to amend its subcontracting arrangements at any time in accordance with the terms and conditions of the contract for subcontracted provision.

4. Improving the Quality of Teaching and Learning

- 4.1 The TSCG ensures that subcontractors are included in the TSCG quality cycle and are guided and supported by the TSCG to follow this process. The TSCG provides support as necessary to subcontractors in completing the Self-Assessment Review (SAR) and the Quality Improvement Plan (QIP). Subcontractors then discuss the completed SAR and QIP with the TSCG Deputy Principal. Any actions arising are addressed in co-operation between the TSCG and the subcontractor.
- 4.2 The TSCG would normally be the centre approved by the awarding body for qualifications delivered through subcontracted ESFA funded study programmes for young people.
- 4.3 Subcontractors delivering ESFA funded adult education budget or apprenticeship provision are expected to hold course centre approvals in their own right and fully liaise with awarding bodies. However, the TSCG will regularly review external moderator reports submitted by subcontractors and monitor any follow up required.
- 4.4 The TSCG validates the outcomes of subcontractors' own quality monitoring processes.

5. Support for Subcontractors

5.1 In return for the management fee charged by the TSCG, subcontractors will receive:

- Advice and guidance,
- Regular meetings to discuss a wide range of issues which would include contract planning, audit feedback, performance monitoring reports etc,
- Teaching and learning quality updates and training sessions,
- Regular monitoring visits with detailed feedback identifying good practice and areas for improvement,
- Enrolment and audit compliance training,
- SAR support,
- On-going administration support including in-depth checks of evidence submitted and regular feedback on issues identified,
- Input of enrolment documentation submitted,
- Submissions of data to funding agencies,
- On-going data checks and support to resolve data queries,
- On-going support to address any areas for improvement.

6. Fees and Charges Retained by Trafford & Stockport College Group

6.1 The management fee retained by the TSCG is calculated as a percentage of the contract value agreed with the subcontractor. The typical percentage of fees retained by the TSCG to manage subcontractors is 20%.

6.2 The actual management fee is calculated using risk assessment of the following factors:

- Track record of the subcontractor with regard to meeting achievement and funding targets.
- Length and history of previous contract relationship with the TSCG.
- Financial standing of the subcontractor.
- Anticipated demands of the contract on the TSCG resources.
- Contract size regarding both funding and student numbers.

6.3 The management fee is open to negotiation and review by subcontractors and the final fee is agreed by both parties. The rationale together with a detailed management fee structure is published on our website by 31 October each year including for the complete list of subcontracting partners.

6.4 Fees charged to individual providers will differ depending on the factors outlined in the calculation of management fee as specified above. The percentage retained may also vary where there are additional services provided by the TSCG e.g. where the TSCG assumes direct responsibility for teaching certain aspects of the students' programme of study.

7. Payment Terms

- 7.1 The TSCG make payment to sub-contractors in line with the agreed terms of 30 days from the date of the invoice. Payment is subject to the correct evidence and data being provided to the TSCG by the agreed deadline. Full details of payment arrangements for delivery partners are included in each individual contract.
- 7.2 The TSCG reserves the right to withhold payments to the delivery partners in line with terms of the agreed contract. Any amendments will be based on guidance in the current version of the ESFA Funding Rules.

8. Communication

- 8.1 This Policy will be disseminated to current subcontractors via email and a website link. Potential subcontractors will be supplied with a copy of this Policy as part of our due diligence process.
- 8.2 Each year this Policy will be discussed during contract negotiations. The services that TSCG will provide to the subcontractor will be agreed, along with the associated costs, setting out how these costs are reasonable and proportionate to delivery.
- 8.3 This Policy will be reviewed annually and in-year if necessary, to reflect any changes in ESFA funding rules.

9. Data Protection

- 9.1 During the course of our activities we collect, store and process personal data of our employees and students including those teaching on / enrolled on provision we subcontract from external parties. The TSCG is registered with the Information Commissioner's Office and follows the guidance given by the ICO for the Education Sector.
- 9.2 For ESFA contracts data regarding the actual level of funding paid and retained for each subcontractor will be published in accordance with funding agency requirements. Publication requirements for other activity will be made in line with contractual terms.